Report on Audit of Financial Statements

June 30, 2024 and 2023

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Table of Contents Junior Achievement of Mahoning Valley, Inc. dba Junior Achievement of Eastern Ohio

June 30, 2024 and 2023

| Independent Auditor's Report | 2 - 3 |
|------------------------------------|-------|
| Financial Statements: | |
| Statements of Financial Position | 4 |
| Statements of Activities. | 5 |
| Statements of Functional Expenses. | 6-7 |
| Statements of Cash Flows | 8 |
| Notes to Financial Statements | 9-16 |

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
Junior Achievement of the Mahoning Valley
dba Junior Achievement of Eastern Ohio

Opinion

We have audited the accompanying financial statements of Junior Achievement of Mahoning Valley, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Junior Achievement of Mahoning Valley, Inc, dba Junior Achievement of Eastern Ohio. as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Junior Achievement of Mahoning Valley, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Junior Achievement of Mahoning Valley, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the

override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Junior Achievement of Mahoning Valley, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Junior Achievement of Mahoning Valley, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Yurchyk & Davis CPAs Inc.

Canfield, OH

November 11, 2024

Statements of Financial Position

June 30, 2024 and 2023

| ASSETS |
|---------------|
|---------------|

| AGGETG | | 2024 | | 2023 |
|--|----|---------|----|---------|
| <u>Current Assets</u> | | | | |
| Cash and Cash Equivalents | \$ | 280,461 | \$ | 86,062 |
| Pledges Receivable - net of allowance for doubtful pledges | | 00.000 | | 00.004 |
| of \$-0- in 2024 and 2023 | | 66,329 | | 36,281 |
| Prepaid Expenses | | 497 | | 916 |
| Total Current Assets | | 347,288 | | 123,260 |
| Long-Term Assets | | | | |
| Investments - Endowment Fund | | 213,364 | | 192,695 |
| Custodial Children's Savings Accounts | | 59,892 | | 59,892 |
| Deposits | | 760 | | 760 |
| Right of Use Lease Asset | | 17,012 | | 21,265 |
| Furniture and Equipment, net of accumulated depreciation | | 162 | | 649 |
| Total Long-Term Assets | | 291,190 | | 275,262 |
| TOTAL ASSETS | \$ | 638,478 | \$ | 398,522 |
| LIABILITIES AND NET ASSETS | | | | |
| Current Liabilities | | | | |
| Accounts Payable | \$ | 7,485 | \$ | 284 |
| Accrued and Withheld Payroll Liabilities | | 19,247 | | 8,697 |
| Current portion of Lease Obligation | | 3,051 | | 3,327 |
| Deferred Revenue | | 5,000 | | 3,750 |
| Total Current Liabilities | | 34,784 | - | 16,058 |
| Long-Term Liabilities | | | | |
| Long-Term portion of Lease Obligation | | 15,163 | | 17,938 |
| Custodial Children's Savings Liability | | 59,892 | | 59,892 |
| | | 75,055 | | 77,830 |
| Total Liabilities | | 109,839 | | 93,888 |
| Net Assets | | | | |
| Without Donor Restriction | | | | |
| Without Donor Restriction | | 142,275 | | 111,939 |
| Board Designated Net Assets | | 308,364 | | 187,695 |
| Total Net Assets Without Donor Restriction | - | 450,639 | | 299,634 |
| With Donor Restriction | | 78,000 | | 5,000 |
| Total Net Assets | | 528,639 | | 304,634 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 638,478 | \$ | 398,522 |

Junior Achievement of Mahoning Valley, Inc. dba Junior Achievement of Eastern Ohio

Statements of Activities

For the Years Ended June 30, 2024 and 2023

| | | | Total | | 32,797 | 221,411 | 31,267 | 285,475 | 59,511 | 4,611 | 8,604 | 1 | , | 358,201 | (32,866) | 325,335 | | 280 149 | 20,203 | 15,294 | 315,646 | 9,688 | 294,946 | 304,634 |
|------|---------|----------|-----------------------------------|---------------|------------|--------------------|-----------------------|---------------------|---------------------------------|--|--|-----------------------|---------------------------------------|----------------|---------------------|-----------------------|----------|------------------|------------------------|-------------|----------------|----------------------|------------------------------|------------------------|
| ~ | | - | lion | | € > | | • | | | , | 1 | | |] - | | · | | • | , | • | - | | 2,000 | 5,000 \$ |
| 2023 | With | Donor | Restriction | | ↔ | | | | | | | | | | | | | | | | | | | 69 |
| | Without | Donor | Restriction | | 32,797 | 221,411 | 31,267 | 285,475 | 59,511 | 4,611 | 8,604 | • | 1 | 358,201 | (32,866) | 325,335 | | 280 149 | 20.203 | 15,294 | 315,646 | 9,688 | 289,946 | 299,634 |
| | | | | | ↔ | | | | | | | | | | | | | | | | 1 | | ı | ↔ |
| | | | Total | | 14,818 | 577,320 | 7,441 | 599,578 | 92,908 | 5,942 | 17,015 | 8,439 | • | 728,883 | (36,888) | 691,995 | | 415,919 | 31.495 | 20,575 | 467,989 | 224,005 | 304,634 | 528,639 |
| | | | | l r | ↔ | | | | | | | | | | | [E | | | | | | | 1 | ₽ |
| 2024 | With | Donor | Restriction | | • | 73,000 | • | 73,000 | • | ' | • | • | • | 73,000 | • | 73,000 | | ' | • | • | 1 | 73,000 | 2,000 | 78,000 |
| | | | | | ↔ | | | | | | | | | | | 1 | | | | | 1 | | | اا د |
| | Without | Donor | Restriction | | 14,818 | 504,320 | 7,441 | 526,578 | 92,908 | 5,942 | 17,015 | 8,439 | • | 655,883 | (36,888) | 618,995 | | 415.919 | 31,495 | 20,575 | 467,989 | 151,005 | 299,634 | 450,639 |
| | | | | | ↔ | | | | | | | | | l | | | | | | | | | ļ | ↔ |
| | | | Revenue, Gains, and Other Support | Contributions | Fund Drive | Grants/Foundations | Program Contributions | Total Contributions | Special Events, Net of Expenses | Interest, Dividends and Realized Gains | Unrealized Gains (Losses) on Investments | In-Kind Contributions | Net Assets Released from Restrictions | Total Revenues | Less: Franchise Fee | Net Support & Revenue | Expenses | Program Services | Management and General | Fundraising | Total Expenses | Change in Net Assets | Net Assets Beginning of Year | Net Assets End of Year |

The Accompanying Notes are an Integral Part of These Statements 5

Statement of Functional Expenses

For the Year Ended June 30, 2024

| | | | | Support | | | | |
|--------------------------------|-----|---------|-----|-------------|-----|---------|-----|---------|
| | | Program | | Management | | Fund | | |
| | _ | Service | - | and General | _ | Raising | _ | Total |
| Salaries | \$ | 197,887 | \$ | 8,651 | \$ | 9,732 | \$ | 216,270 |
| Payroll Taxes and Benefits | | 26,264 | | 1,154 | | 1,443 | | 28,861 |
| Program Materials | | 128,128 | | - | | - | | 128,128 |
| Rent | | 11,385 | | 2,114 | | 2,765 | | 16,264 |
| Repairs, Maintenance, | | | | | | | | |
| Utilities, and Insurance | | 6,435 | | 1,195 | | 1,563 | | 9,193 |
| Depreciation | | 4,604 | | 63 | | 73 | | 4,740 |
| Training and Recognition | | 9,774 | | - | | - | | 9,774 |
| Supplies and Postage | | 3,429 | | 637 | | 832 | | 4,897 |
| Outside Services | | 874 | | 9,609 | | 437 | | 10,920 |
| Dues and Subscriptions | | 1,166 | | 217 | | 283 | | 1,666 |
| Technology | | 7,979 | | 1,482 | | 1,938 | | 11,399 |
| Travel and Transportation | | 6,112 | | 2,689 | | 161 | | 8,962 |
| Interest Expense | | - | | 543 | | - | | 543 |
| Donated Services and Materials | | 6,329 | | 2,110 | | - | | 8,439 |
| Miscellaneous Expenses | _ | 5,553 | - | 1,031 | _ | 1,349 | _ | 7,933 |
| Total Expenses | \$_ | 415,919 | \$_ | 31,495 | \$_ | 20,575 | \$_ | 467,989 |

Statement of Functional Expenses

For the Year Ended June 30, 2023

| | Supporting Services | | | | | | | |
|--------------------------------|---------------------|----------|-----|-------------|-----|---------|-----|---------|
| | | Program | | Management | | Fund | | |
| | _ | Service | | and General | | Raising | _ | Total |
| Salaries | \$ | 126,516 | \$ | 5,531 | \$ | 6,222 | \$ | 138,269 |
| Payroll Taxes and Benefits | Ψ | 23,028 | Ψ | 1,012 | * | 1,265 | * | 25,305 |
| Program Materials | | 92,517 | | -,,,,, | | -, | | 92,517 |
| Rent | | 13,276 | | 2,466 | | 3,224 | | 18,966 |
| Repairs, Maintenance, | | . •,=. • | | _, | | -, | | • |
| Utilities, and Insurance | | 5,715 | | 1,061 | | 1,388 | | 8,164 |
| Depreciation | | 351 | | 63 | | 73 | | 487 |
| Training and Recognition | | 5,772 | | _ | | - | | 5,772 |
| Supplies and Postage | | 2,570 | | 477 | | 624 | | 3,670 |
| Outside Services | | 686 | | 7,547 | | 343 | | 8,576 |
| Dues and Subscriptions | | 731 | | 136 | | 178 | | 1,046 |
| Technology | | 5,330 | | 990 | | 1,294 | | 7,614 |
| Travel and Transportation | | 948 | | 417 | | 25 | | 1,390 |
| Interest Expense | | - | | - | | - | | - |
| Donated Services and Materials | | - | | - | | - | | |
| Miscellaneous Expenses | _ | 2,709 | _ | 503 | _ | 658 | | 3,870 |
| Total Expenses | \$_ | 280,149 | \$_ | 20,203 | \$_ | 15,294 | \$_ | 315,646 |

Statements of Cash Flows

For the Years Ended June 30, 2024 and 2023

| | 2024 | | 2023 |
|---|------|----------|--------------|
| Cash Flows from Operating Activities | | , | |
| Change in Net Assets | \$ | 224,005 | \$ 9,688 |
| Adjustments to Reconcile Change in Net Assets to Net Cash | | | |
| Provided By (Used In) Operating Activities | | | |
| Depreciation | | 4,740 | 487 |
| Changes in Current Assets and Liabilities | | | |
| (Increase) Decrease in Assets: | | | |
| Pledges Receivables | | (30,048) | (11,332) |
| Other Receivables | | - | 1,974 |
| Prepaid Expenses | | 419 | - |
| Increase (Decrease) in Liabilities: | | | |
| Accounts Payable | | 7,201 | (179) |
| Accrued and Withheld Payroll Liabilities | | 10,551 | 1,975 |
| Right of Use Lease Obligation | | (3,051) | - |
| Deferred Grant Revenue | | 1,250 | 3,750 |
| Net Cash Provided By Operating Activities | | 215,067 | 6,363 |
| Provided by (Used in) Investing Activities | | | |
| Endowment Fund Activity | | (20,668) | (10,702) |
| Purchase of Fixed Assets | | | - |
| Net Cash Used in Financing Activities | | (20,668) | (10,702) |
| Net Increase (Decrease) In Cash and Cash Equivalents | | 194,399 | (4,339) |
| Cash and Cash Equivalents, Beginning of Year | | 86,062 | 90,401 |
| Cash and Cash Equivalents, End of Year | \$ | 280,461 | \$ 86,062 |
| Cash Paid During the Year for Interest | \$ | 543 | \$ - |

Notes to Financial Statements

June 30, 2024 and 2023

NOTE A - DESCRIPTION OF ENTITY

Junior Achievement of Mahoning Valley, Inc. dba Junior Achievement of Eastern Ohio (the "Organization") is a private nonprofit organization incorporated in the state of Ohio. The Organization serves the Ohio counties of Mahoning, Trumbull, Ashtabula and Columbiana by providing opportunities to young people, in cooperation with adult advisors/consultants to inspire and prepare young people to succeed in a global economy. The Organization is an affiliate of Junior Achievement USA, Inc., (the National Organization) located in Colorado Springs, Colorado.

Junior Achievement offers a variety of programs in school and after school for children in kindergarten through twelfth grade that focus on helping young people better understand concepts related to financial literacy, economics, entrepreneurship, and workforce readiness. Junior Achievement programs build successful partnerships between local classroom teachers and community volunteers.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting – The Organization is required to report information regarding its financial position and activities according to two classes of net assets (net assets without donor restriction, and net assets with donor restriction) based upon the existence and/or nature of any donor-imposed restrictions.

Contributions – Contributions received are recorded as support with donor restriction, or without donor restriction, depending on the existence and/or nature of any donor restrictions. It is the policy of the Organization to recognize donor restricted funds whose restricted purpose is met during the same year as received, as net assets without donor restrictions on the financial statements.

Cash and Cash Equivalents – For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Promises to Give – Promises to Give includes pledges under an annual fund drive. All amounts are due in less than one year. The Organization uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made. Promises to give are recorded net of an allowance for doubtful accounts, which was \$0 in 2024 and 2023, respectively.

Other Receivables – Other receivables consist of Employee Retention Credits (ERC) receivable for the first quarter of 2022, in the amount of \$1,974. This money was received during fiscal year-end June 30, 2023.

Children's Custodial Savings Accounts – In 2011, the Organization initiated a new "I Can Save" program under which it, through the ongoing financial support of several contributors, will deposit funds into children's savings accounts each year from kindergarten through high school. The program also included participating in ongoing Junior Achievement programs. In 2019, the contributor ceased providing new funds. The Organization is still the custodian of the funds until the individuals graduate from high school. Upon graduation, these funds may be used by the individual to pay for college or technical school, to start a business, or to purchase a home. As the students have all now graduated, funds will be disbursed during the upcoming fiscal year.

Furniture and Equipment – Furniture and equipment are reported at cost. Donated equipment is reported at fair market value at the date of the donation. Maintenance and repairs and capital expenditures under \$500 are charged to operations when incurred. Depreciation is computed on the straight-line method over estimated useful lives, which range from 3 – 7 years.

Notes to Financial Statements

June 30, 2024 and 2023

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Furniture and Equipment (continued) – The following is a table showing the detail of the property and depreciation for 2024 and 2023.

| | 2024 | | 2023 |
|-----------------------------|-----------|-----|----------|
| Furniture and Equipment | \$ 21,841 | \$ | 21,841 |
| Accumulated Depreciation | (21,679) | | (21,192) |
| Net Furniture and Equipment | \$ 162 | \$_ | 649 |

Marketable Investments – Investments with readily determinable fair values are reported at their fair value in the Statements of Financial Position. Unrealized gains and losses are included in the change in unrestricted net assets.

Deferred Revenue – Deferred revenue at June 30, 2024 consists of a grant received on June 30, 2024 which is for the grant year beginning July 1, 2024. Deferred revenue at June 30, 2023 consists of a grant received on June 30, 2023 which is for the grant year beginning July 1, 2023.

Donated Services and Materials – During the years ended June 30, 2024 and 2023, the value of contributed services and materials meeting the requirements for recognition in the financial statements amounted to \$24,227 and \$11,270 respectively. These amounts are included in both support and expenses in the Statements of Activities and in Special Events, Net of Expenses, and offset each other accordingly.

A substantial number of unpaid volunteers have made significant contributions of their time to develop Junior Achievement's programs, primarily in educational programs and development. The value of this contributed time is not reflected in these financial statements since it does not lend itself to objective measurement, nor would it typically be purchased.

Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Subsequent Events – In preparing their financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 11, 2024 the date the financial statements were available to be issued.

NOTE C - AFFILIATED ORGANIZATION FRANCHISE FEES

The Organization, as part of its affiliation agreement, is required to remit a participation fee to the National Organization, calculated on the previous fiscal year reported revenue, paid in twelve equal payments. Interest and dividend income as well as in-kind contributions income are not subject to the participation fee. The fee amounted to \$36,888 and \$32,866 for the years ended June 30, 2024 and 2023 respectively.

Notes to Financial Statements

June 30, 2024 and 2023

NOTE D - INCOME TAXES

The Organization is an exempt organization under Internal Revenue Code 501 (c) (3) and therefore no provision has been made for income taxes and no expense has been recognized.

The Organization is subject to routine audits by taxing jurisdictions; however there are currently no audits for any tax periods in progress. The Organization believes it is no longer subject to income tax examinations for years prior to 2021.

NOTE E - FAIR VALUE MEASUREMENTS

FASB ASC 825-10 provides framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to calculation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted process in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10 are described as follows:

Level 1 – Inputs to the calculation methodology are unadjusted quoted process for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- Quoted process for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of an input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The Organization's investments in collective investment fund equities are measured at fair value using the net asset value per share as a practical expedient, and are not required to be categorized in the fair value hierarchy.

The following is a description of the valuation methodologies used for assets measured at fair value.

Money market funds, common stocks, certain mutual funds, and certain US government securities are valued at the net asset value of shares held by the Organization at year end.

Corporate bonds and debentures, mortgaged backed securities, asset backed securities, real estate investment trusts, and certain mutual funds are valued at similar assets in active markets.

Notes to Financial Statements

June 30, 2024 and 2023

NOTE E - FAIR VALUE MEASUREMENTS - Continued

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis at June 30, 2024 are as follows:

| | | Fair Value Mea | asur | ements at Report | ing Date Using: | |
|---------------------------------|---------|----------------|---------|------------------|-----------------|---------|
| June 30, 2024 | Level 1 | | Level 2 | Level 3 | Total | |
| Investments in Fair Value Hiera | rchy: | | | | | |
| Money Market Funds | \$ | 13,001 | \$ | - \$ | - \$ | 13,001 |
| Mutual Funds | | 200,363 | - | - | | 200,363 |
| | \$ | 213,364 | \$ | \$ | \$ | 213,364 |

Fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis at June 30, 2023 are as follows:

| | | Fair Value Mea | | | | | | |
|---------------------------------|---------|----------------|---------|---|---------|---|-------|---------|
| June 30, 2023 | Level 1 | | Level 2 | | Level 3 | | Total | |
| Investments in Fair Value Hiera | rchy: | | _ | | _ | | | |
| Money Market Funds | \$ | 9,797 | \$ | - | \$ | - | \$ | 9,797 |
| Mutual Funds | | 182,898 | _ | _ | _ | - | | 182,898 |
| | \$ | 192,695 | \$ | _ | \$ | - | \$ | 192,695 |

NOTE F- BOARD DESIGNATED NET ASSETS WITHOUT DONOR RESTRICTIONS

Board designated net assets of \$308,364 as of June 30, 2024 consist of \$250,000 set aside for the JA Biztown project. Board designated net assets of \$187,695 at June 30, 2023 consisted of monies set aside by the board for operating or other costs as needed.

Notes to Financial Statements

June 30, 2024 and 2023

NOTE G - NET ASSETS WITH DONOR RESTRICTION

Net Assets with donor restrictions of \$78,000 at June 30, 2024 consist of \$73,000 designated by donors for specific projects, and \$5,000 of monies received for the Endowment Fund, the principal of which cannot be spent by donor restriction. Net Assets with Donor restriction of \$5,000 at June 30, 2023 consist of those same endowment fund monies.

NOTE H - PENSIONS

The Organization has a defined contribution pension plan covering all employees. Section 403(b) of the Internal Revenue Code contains certain restrictions pertaining to the plan. An insurance company invests the plan assets The Organization does not contribute to the defined contribution plan.

NOTE I - ENDOWMENT FUNDS

Board designated net assets without donor restrictions, and net assets with donor restrictions at June 30, 2024 and 2023 consist of endowment funds established to support the Organization and its services. The donor restricted net assets of \$5,000 are subject to donor restriction that the principal can never be used, but income from the principal is unrestricted. The balance of the endowment funds is designated for operating reserves when appropriated by the Board of Trustees. The designated endowment funds are invested in cash equivalents and other funds pursuant to the Organization's investment and spending objectives program services with current income. The Organization generally expends the endowment fund's investment income for the board designated purpose when determined necessary.

During the years ended June 30, 2023 and subjecting the funds to low investment risk and providing the 2022, the board approved expending no monies from the endowment fund. The composition of endowment net assets for these funds and the changes in endowment net assets as of June 30, 2024 and 2023 are as follows:

| | Without Donor | With Donor | | |
|-------------------------------------|---------------|-------------|-----|---------|
| | Restriction | Restriction | | Total |
| Endowment net assets, July 1, 2022 | \$ 176,994 | \$ 5,000 | \$_ | 181,994 |
| Investment Income | 4,611 | - | | 4,611 |
| Net Appreciation (Depreciaton) | 8,604 | - | | 8,604 |
| Investment Expenses | (2,514) | | _ | (2,514) |
| Endowment net assets, June 30, 2023 | 187,695 | 5,000 | | 192,695 |
| Investment Income | 5,942 | - | | 5,942 |
| Net Appreciation (Depreciaton) | 17,015 | - | | 17,015 |
| Investment Expenses | (2,288) | - | _ | (2,288) |
| Endowment net assets, June 30, 2024 | \$ 208,364 | \$5,000 | \$ | 213,364 |

Notes to Financial Statements

June 30, 2024 and 2023

NOTE J - LEASES

The Organization has operating and finance leases for real estate and equipment. The Organization determines if an arrangement is a lease at the inception of a contract and recognizes operating lease expense on a straight-line basis over the lease term. Leases with an initial term of twelve months or less, and leases that are not material are not recorded on the statement of financial position and are expensed on a straight-line basis.

The Organization has one operating lease for equipment at June 30, 2024 and 2023, which is recorded on the statement of financial position as a Right of Use asset for \$17,012 and \$21,265 respectively, and as a current operating lease liability of \$3,051 and a long-term liability of \$15,163 for a total lease liability of \$18,214 and a current lease liability of \$3,327 and a long-term liability of \$17,938, for a total lease liability of \$21,265 respectively. The lease is amortized over the remaining lease term of 5 years, and the discount rate is 3.00%.

The aggregate future lease payments below summarize the remaining future undiscounted cash flows for operating leases as of June 30, 2024, and a reconciliation to operating lease liabilities reported on the statement of financial position:

| June 30, | | |
|----------------------------------|-----|--------|
| 2024 | \$ | 3,051 |
| 2025 | | 4,165 |
| 2026 | | 4,294 |
| 2027 | | 4,424 |
| 2028 | | 773 |
| Thereafter | | - |
| Total lease payments | | 16,707 |
| Plus interest | | 1,507 |
| Present Value of Lease Liability | \$_ | 18,214 |

The Right of Use Lease Asset is being amortized equally over the length of the lease, and is valued at \$17,012 at June 30, 2024.

Rental expense on the leases for office space (twelve month lease) of \$9,672, and other equipment (not material) of \$361, are recorded as part of rent expense on the statement of functional expenses.

NOTE K - CONCENTRATIONS

The Organization received a grant from one the state of Ohio amounting to 30% and from one foundation amounting to 12% of total revenues for 2024 and 2023.

Notes to Financial Statements

June 30, 2024 and 2023

NOTE L - HEALTH AND WELFARE BENEFITS TRUST AND POSTRETIREMENT BENEFITS PLAN

The Organization has a self-funded medical, dental and other benefits plan covering full-time employees of the Organization and their beneficiaries and covered dependents. The plan is accounted for like a multiemployer plan. Premiums are paid into the Health and Welfare Plan for each participant by the participating employers. Employees of the Organization, JA Worldwide Inc. and employees of Junior Achievement USA chapters can participate in the Health and Welfare Plan. All the assets and liabilities of the Health and Welfare Plan are held in the Junior Achievement USA Health and Welfare Benefits Trust (Benefits Trust). Accordingly, no balances or transactions of the Benefits Trust are recorded in the financial statements of the Organization. The Organization's premium expense for the Health and Welfare Plan for the years ended June 30, 2024 and 2023 was \$6,212 and \$9,607 respectively.

The Health and Welfare Plan also offers health care benefits to retired personnel of the participating employees. This creates an implicit rate subsidy, which is considered to be a postretirement benefit. Management of the Organization does not believe the implicit rate subsidy amount to be material to the Organization, especially since the Plan is a multiemployer plan. Accordingly, no balances or transactions of the Postretirement Benefits Plan are recorded in the financial statements of the Organization.

NOTE M - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

As part of the Organization's liquidity management, it has a policy to structure financial assets to be available as general expenditures, liabilities, and other obligations come due.

The Organization has \$346,790 of financial assets available within one year of the financial statement date, of which \$280,461 is cash, and \$66,329 are receivables which will be collected within the year. Additionally, the Organization has Endowment Funds of \$213,364, of which \$208,364 could be used if needed.

NOTE N - FUNCTIONAL ALLOCATION OF EXPENSES

The costs included in the statement of functional expenses are identified as program service, management and general and fundraising costs. Program service expenses are directly related to the services being performed. Management and general and fundraising costs support the Organization but are not directly related to the program. Certain expenses are attributable to one or more programs or supporting services and are allocated based on a time and cost study of where efforts are made.

Notes to Financial Statements

June 30, 2024 and 2023

NOTE O - SPECIAL EVENTS INCOME

Special events income is reported in the statement of activities net of direct special events expenses. Actual revenue and expenses are as follows:

| | 2024 | | 2023 |
|----------------------------------|--------------|----|----------|
| Designer Bag Bingo | | | |
| Revenue | 57,217 | | 77,583 |
| Expenses | (21,594) | | (36,889) |
| Net Designer Bag Bingo Revenue | 35,623 | | 40,694 |
| Golf Classic | | | |
| Revenue | 67,783 | | 45,730 |
| Expenses | (36,583) | | (26,913) |
| Net Golf Classic Revenue | 31,200 | | 18,817 |
| Miscellaneous Events | | | |
| Revenue | 40,273 | | - |
| Expenses | (9,188) | | - |
| Net Miscellaneous Events Revenue | 31,085 | _ | - |
| Net Special Events Revenue | \$ 97,908 | \$ | 59,511 |

In-kind contributions and expenses excluded from the Golf Outing, Designer Bag Bingo and miscellaneous events amounts above for 2024 were \$2,070, \$3,506 and \$10,212 respectively. In-kind contributions and expenses excluded from the Bowl-A-Thon, Designer Bag Bingo and miscellaneous events amounts above for 2023 were \$6,636, \$7,949, and \$0 respectively.